

# Epic-to-E/Point Interface

An easy-to-deploy integration solution between LYNX E/Point emergency department revenue management solution and Epic ASAP emergency department information system



## Overview

In 2008, Sentara Healthcare implemented an interface between Epic ASAP and LYNX E/Point®. This interface, which Sentara co-developed with LYNX, allows them to maintain critical consistencies in revenue, documentation, compliance, workflow, and audit defense without a duplication of effort as key information is now transmitted between Epic ASAP and E/Point.

Bert Reese, CIO at Sentara states: “The development of the Epic-to-E/Point interface is just another example of Sentara’s innovative approach to healthcare IT and our commitment to best-of-breed technologies that solve challenges at both the hospital and departmental level. By partnering with LYNX, healthcare systems can experience similar success by taking full advantage of the benefits that both technologies have to offer.”

Embedded within the clinical workflow of Epic, E/Point calculates charges associated with the facility visit (E/M) level score. The result is a consistent and compliant calculation of the visit level that creates an average increase of \$30 net revenue per patient for

E/Point clients. In fact, E/Point is so consistent that LYNX can estimate the expected return for an organization with 95% accuracy. LYNX revenue management solutions currently help more than 500 hospitals manage more than 21 million outpatient encounters in the U.S. annually. LYNX stands by its clients should they be audited, and has done so many times without a negative outcome to the client.

## LYNX Analytics

In order to promote charging compliance over the long term, it is important to baseline charging performance and manage ongoing charging activity. LYNX supports all client implementations with LYNX Analytics, a set of services to help organizations monitor and manage charging consistency and compliance.

**Opportunity analysis** A complete analysis of the potential revenue increase an organization stands to realize by implementing E/Point. LYNX is able to estimate these opportunities with 95% accuracy.

**Post go-live report** After E/Point has been implemented, this report outlines actual visit level distributions for like patients and net revenue impact in the emergency department. A list of top 10 most common presenting problems since implementation are provided along with conclusions.

**Benchmarking analysis reporting** A quarterly review of the emergency department's charging performance as compared to a national benchmark of hospitals with similar patient acuity levels.

## Payer Audit Defense

LYNX Medical Systems provides a comprehensive service package through the LYNX customer operations and compliance teams which includes customer support and assistance in the event of a payer audit. LYNX is experienced with payer audit defense and maintains an ongoing relationship with CMS, who has reviewed the LYNX algorithm.

To obtain more information about the Epic-to-E/Point interface, email [epic@lynxmed.com](mailto:epic@lynxmed.com).

## About LYNX Medical Systems

LYNX Medical Systems provides software and services that help healthcare organizations charge for and code emergency and clinic care. LYNX revenue management solutions help improve outpatient and inpatient clinical documentation, reduce compliance risk, and promote accurate and consistent code assignment for appropriate reimbursement. LYNX revenue management solutions currently help more than 500 hospitals manage more than 21 million outpatient encounters in the U.S. annually.



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